

## Inside Sales Representative / Customer Success Manager (Homeoffice) (m/w/d)

Job ID: 250202



Freiburg, Deutschland

### About us

AppTec is a leading software vendor in the field of Unified Endpoint Management and Mobile Security. AppTec is a rapidly growing, self-funded, profitable and globally distributed company. More than 6,400 companies and organizations in 107 countries worldwide utilize the APPTEC360 EMM platform to meet the challenges that they face, when managing applications, documents, configurations and security on mobile devices and desktops.



### Profil

**Location:** Freiburg im Br. / Homeoffice

**Sart:** immediately or by arrangement

**Deparment:** Sales

**Pensum:** 100%

### Your tasks

- First point of contact for potential Customers, answering enquiries about products & prices
- Follow-up of individual offers and clarification of queries
- Development of customer-orientated solutions for problem cases

### Interested?

Please apply now and exclusively by e-mail to [hr@apptec360.com](mailto:hr@apptec360.com).

Your application should please include the following documents:

- Cover letter
- Resume / CV
- References
- Salary expectation
- Earliest possible starting date

### Ihre Qualifications

- Training in the commercial field (at least 3 years of experience in sales).
- Very good knowledge of German and English, both written and spoken
- Strong communication and teamwork skills
- Affinity for technology and IT
- Reliable, precise, and well-organized working style
- High willingness to learn and take initiative, along with a hands-on mentality

### What we offer

- Attractive base salary and variable compensation components
- Comprehensive training and development opportunities
- Flexible working hours & 100% remote work (home office)
- Ergonomic workstations
- Free hardware selection
- AppTec mobility package

Printed applications by mail cannot be processed.